

# IP Infusion Q2 Newsletter

May 2020

## Freedom at the Edge.

Open SD-Edge platform



### IP Infusion introduces Open SD-Edge platform powered by DANOS-Vyatta edition, promoted by AT&T

IP Infusion has announced it will deliver and support DANOS-Vyatta edition for Universal Customer Premise Equipment (uCPE) with the introduction of the Open SD-Edge platform. By leveraging DANOS-Vyatta edition software, which is widely deployed at scale for multiple, white box use cases in AT&T's production network, service providers and their customers can exploit the many benefits of open networking and disaggregation.

Powered by DANOS-Vyatta edition, Open SD-Edge solutions are available as a Virtualized Network Function (VNF), and a flexible set of white box hardware, backed by carrier grade support. Three target Open SD-Edge use cases are supported:

- **Virtual SD-Edge** – Virtual Router to build and manage enterprise-class networking services and VPN technologies for the public and private cloud or data center.
- **Branch SD-Edge** – Secure branch office connectivity and cloud migration
- **Universal SD-Edge** – Secure enterprise/branch connectivity at the Data Center or Cloud with options to add new services from a list of qualified virtual network functions

Open SD-Edge solutions are built on a common DANOS-Vyatta edition NOS platform, which is based on the Linux Foundation DANOS open source Network Operating System, the only open source, carrier-focused NOS platform. AT&T has broadly deployed DANOS-Vyatta edition in thousands of devices for both fixed and mobile networks.

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## IP Infusion introduces PartnerInfusion, new ecosystem of industry's top partners to fuel network innovation

IP Infusion's new PartnerInfusion Program is a highly curated ecosystem of the industry's top partners to help drive innovation across a diverse set of use cases in the disaggregated networking space. In addition to the value-added reseller channel, IP Infusion partners with many technology companies and hardware partners to create jointly validated solutions across IP Infusion's product lines.

The first features of the PartnerInfusion Program will be rolled out in Q2, 2020 with more features to be added to the program each quarter over the next year. The first features include:

- **Providing Bundled Solutions** – Customers can source the entire DANOS-Vyatta edition NOS solution through IP Infusion's worldwide exclusive relationship with AT&T, and purchase maintenance and support.
- **Deal Registration Advantage** – Partners can now register customer opportunities and be rewarded for finding new deals.
- **Custom Partner Portal** – Authorized and active Partners will receive their own co-branded PartnerInfusion Portal, giving them deal management tools to register opportunities, manage training certifications and partner-specific interactions with IP Infusion.
- **Authorized Partner Badge** – Authorized Partner logos and materials are available.

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